

Terma North America (TNA), the US subsidiary of Denmark based Terma A/S, is searching for a highly qualified **Category Manager** to join our team of exceptionally dedicated professionals in an exciting and rewarding fast paced highly successful company. Leveraging the outstanding Terma reputation and our strong relationship with the US DoD, Homeland Security and large Prime Contractors for more than three decades, Terma has developed a significant presence in the U.S. as provider of mission critical solutions for aerospace, defense and security sectors. We are known as an independent, agile, and fast responding partner for mission customized solutions. For further information, please visit www.terma.com.

Location: Warner Robins or Atlanta, Georgia

The Challenge:

Terma is a company in significant growth, and rapid development in terms of globalizing and becoming best in class. For this journey, Terma North America and the Global Supply Chain Management (GSCM) team are looking for driven and curious people to help us achieve just that.

With direct reporting to the Director of Supply Chain Management in TNA and as a part of the OEM Sourcing Team in Terma's Global Supply Chain Management (GSCM), you are offered a unique possibility to join our team on the journey towards Sourcing Excellence. You will be part of an exciting journey with ample opportunity to put your own mark on Terma North America's future, our GSCM organization and your own daily responsibilities.

Job Requirements:

As Category Manager, you will be working as part of a cross functional team with various stakeholders; Proposal Managers, Legal Service, Contract Management, Product Managers and Project Managers in order to ensure that the acquired solutions are in accordance with the specifications and requirements.

Your success is based on your ability to operate and further develop the category through competitive and performance-based suppliers in combination with a balanced risk management throughout the entire sourcing process.

- Develop and implement category management strategy together with your colleagues globally across the company
- KPI follow up, and make sure that GSCM is on target
- Prepare RFIs and RFQs based on customer flow down requirements
- Negotiate and implement Procurement Agreements to support our supplier relation management and cost-out programs
- Establish and execute cost saving pipeline within the category team in terms of cost out, make / buy or design for x activities
- Build up spend and data analysis to support the sourcing activities across the value chain
- Supplier contract development, as well as ensuring contractual requirements, is flow down securely to subcontractors
- Establishment of a constant follow up routine on current projects and deliverables
- Perform ongoing risk mitigation activities throughout the entire sourcing process (end-to-end)



Qualifications:

Minimum Education and Experience:

- Bachelor degree in Supply Chain Management, Logistics, Business or related field plus a minimum of 3 years of related work experience or equivalent experience

Required Skills and Experience:

- Proficient with Microsoft Office Suite
- Strong strategic, analytical/structured and fact-based approach
- Ability to prioritize assignments and multi-task under pressure of deadlines
- Ability to work in a multi-disciplinary team environment
- Strong oral and written communication skills
- Results oriented
- Ability to operate with complex solutions involving several internal and external partners
- Independent and outgoing personality with a positive mindset
- Ability to identify and deal with issues proactively and persistently

Preferred Skills and Experience:

- Experience with IFS
- Experience working in the US Aerospace, Government Contracting or Defense industry

To Apply: Send resume to Terma North America, Inc. – employment@termana.com

Terma North America, Inc. is an Equal Opportunity/ Affirmative Action employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, or national origin, and requires affirmative action to ensure equality of opportunity in all aspects of employment. Executive Order 11246, as amended, protects applicants and employees from discrimination based on inquiring about, disclosing, or discussing their compensation or the compensation of applicants or employees.