



**Nils Greir**  
**Vice President, Business Development,**  
**Terma North America Inc.**

Terma is recognized as a high quality supplier of a variety of Aerospace and Defense products in Europe, Asia, and the United States. To promote the further expansion of its business in the U.S., TNA was established. It is a wholly owned subsidiary.

TNA holds a U.S. security clearance (Secret) and has offices in Crystal City, Virginia; Warner Robins, Georgia; Fort Worth, Texas; and Norfolk, Virginia in support of its products in the areas of Electronic Warfare, Command and Control (C2), radar systems, aerostructures manufacturing, and space.

### About Nils Greir

Nils Greir joined Terma A/S, a major Denmark-based worldwide defense industry manufacturer and contractor, in 2003. He launched Terma's business expansion program in the United States. He was instrumental for the establishment of the incorporated subsidiary company with four U.S. locations operating under a U.S. Department of Defense Special Security Agreement.

His primary task is strategic business development in North America. Among his current priorities is the company product portfolio within command and control systems for naval and land-based applications and self-protection systems for naval vessels.

Nils graduated from the Danish Army Military Academy and served as an Infantry Officer with the Royal Life Guards. Later assignments included service as Adjutant to the Minister of Defense and at the Operations Planning Branch at Defense Command Denmark.

He attended the Senior Joint Staff Course at the Royal Danish Defense College and the Danish Defense Management and Resources Course. As a Lieutenant Colonel, he served as Assistant Defense, Military, Naval and Air Attaché, Royal Danish Embassy, Washington, D.C. and Ottawa, Canada in the period 2000-2003.

Nils currently resides with his wife Pernille in the Washington D.C. area.

(August 2016)

Terma is a global supplier of **mission-critical solutions** for the Defense, Aerospace, and Security markets.

The company is headquartered in Denmark and has subsidiaries in the U.S., The Netherlands, Germany, Singapore, United Kingdom, United Arab Emirates, and India. Terma employs approximately 1,200 highly skilled engineers, production and administrative staff specialized within four segments:

- **Aerostructures:** Advanced composite structures and components for aircraft and helicopters
- **Space:** Mission-critical products, software, and services for space applications
- **Defense:** Self-protection systems for ships and aircraft, command and control systems for defense applications, support & services, and electronics manufacturing
- **Security & Surveillance:** radar systems, critical infrastructure protection, and wind farm solutions

